

Welcome to Dorset Ambassador Business Forum

17th April 2023

12.00 – 14.30

Bournemouth University

Agenda

- 12.00 Lunch & networking
- 12.25 Welcome & introduction – Shelley Collins-Trevett, DLEP
- 12.30 Dorset LEP / GSW update – Cecilia Bufton & Vinita Nawathe, DLEP
- 12.45 Dorset Innovation Quarter – Sarah Hordern & Nick Ashley-Cooper, Talbot Village Trust
- 13.15 Dorset Ambassador Programme - Shelley Collins-Trevett, DLEP
- 13.30 Dorset Ambassador asks – Cecilia Bufton, DLEP
- 13.45 British Business Bank - Edward Tellwright, Senior Network Manager
- 14.00 Wrap-up – Cecilia Bufton, DLEP
- 14.05 Networking & close
- 14.30 End of event

Dorset LEP / GSW update

- **Cecilia Buffon**

Chair

Dorset LEP



- **Vinita Nawathe**

Executive Director

Dorset LEP



Talbot Innovation Quarter

- Sarah Hordern
- Nick Ashley-Cooper

talbotvillagetrust

A GRANT GIVING CHARITY

TALBOT INNOVATION QUARTER

Nick Ashley-Cooper - Chairman
Sarah Hordern - Client Representative



talbotvillagetrust

A GRANT GIVING CHARITY

Supporting Southeast Dorset's communities to live well since 1850.

Set up by sisters Georgina and Mary Anne Talbot in the 1850s

One of Dorset's largest benefactors, awarding £1 million annually to charities and good causes in the area.



WHAT DO WE DO?



Amount awarded

£855,486



Number of causes supported

53



WHO WE SUPPORT?



USING OUR ESTATE TO ENABLE GRANT GIVING



WHAT IS PROPOSED?

- Innovation Quarter
- Nuffield Health Hospital
- Heathland Support Area
- Growing Hub
- Talbot Boulevard
- Green space



WHY BOURNEMOUTH?



BCP – A HERITAGE OF INNOVATORS

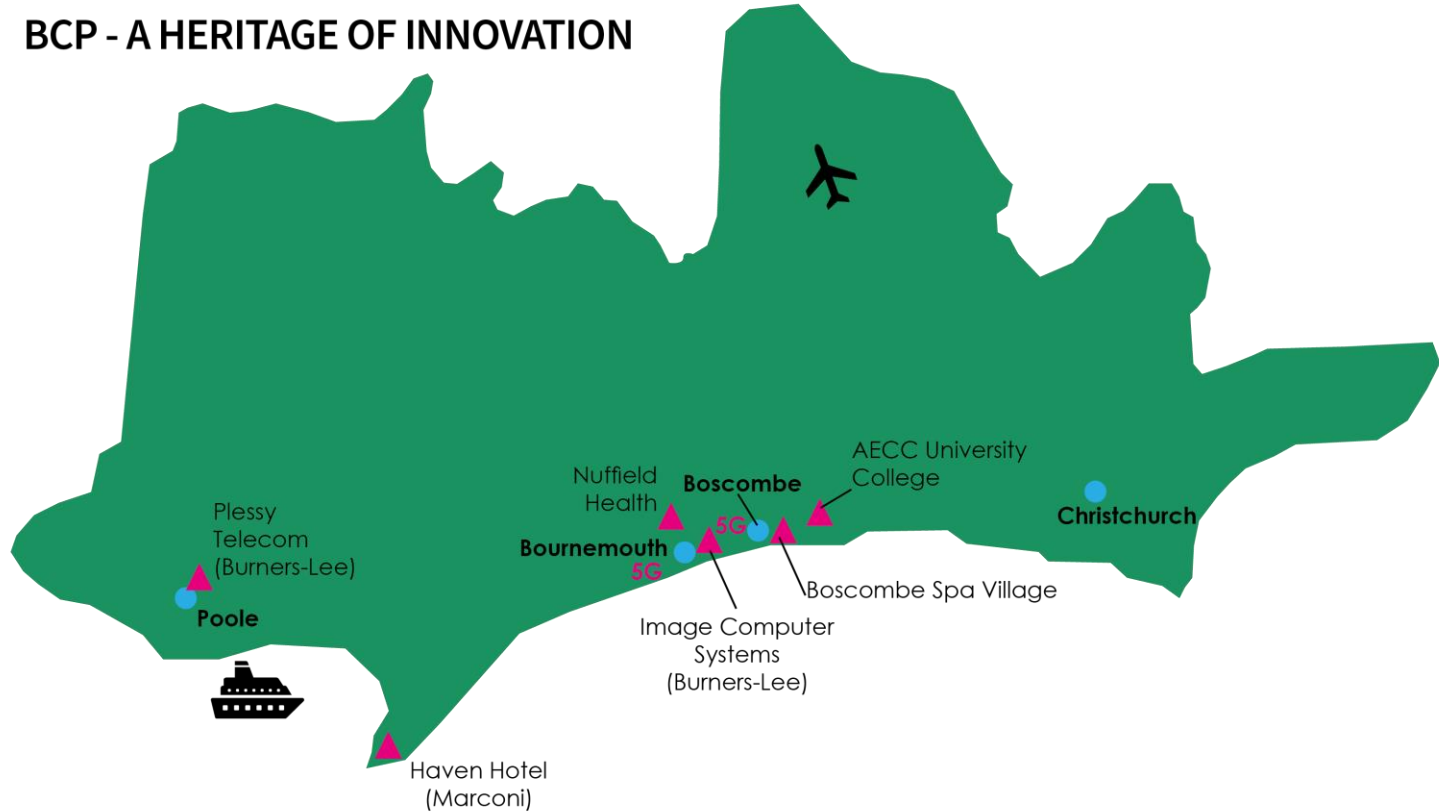


Guglielmo Marconi
'Father of Radio'



Tim Berners-Lee
'Inventor of the internet'

BCP - A HERITAGE OF INNOVATION



World Class Academics



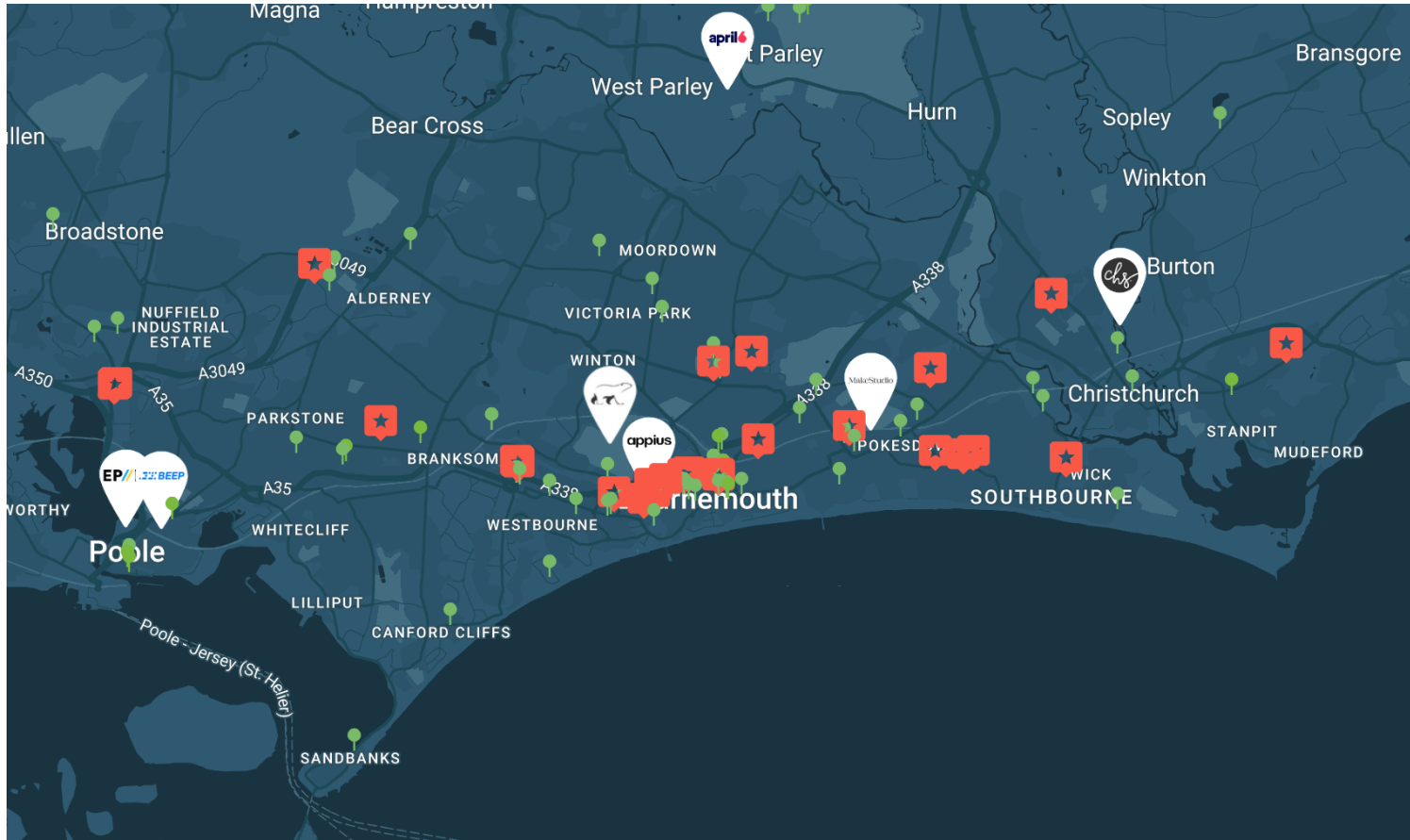
BCP – 5,000+ Digital, tech and creative companies

5000

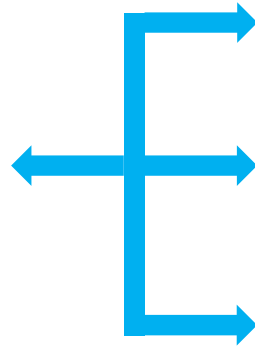


Digital companies

5000+ digital, creative and tech companies in the greater Bournemouth region.



Smart Place – The Forefront of digital transformation



Healthcare / Social

Mobility / Transport

Industry / Logistics

5G Dorset & BattleLab



A FUTURE WORLD LEADER

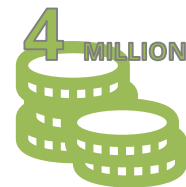
12,34



Digital jobs

12,340 digital jobs in BCP

£588.



£588.4m

The Value of digital jobs to BCP's economy from digital jobs in BCP

22,00



Degree students

22,000 degree students in Dorset

4,000



BCP graduates

Over 4,000 annual graduates from Bournemouth University and Arts University Bournemouth

50%



50% of UK graduates working in film, visual effects or video games sector come from Dorset.

28%



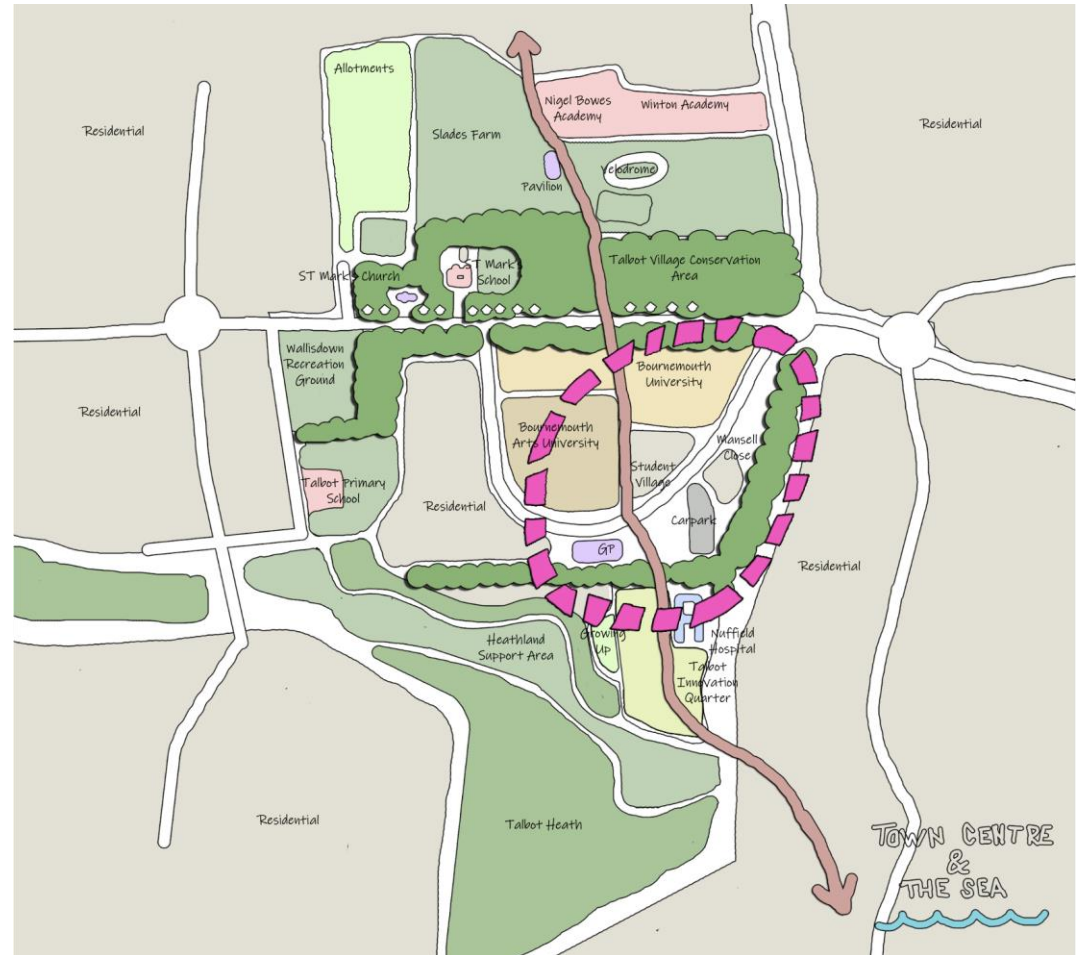
28% of all UK tech start-ups in 2019 were formed in BCP

THE VISION



A Unique Location

- Today
- Talbot Village Conservation Area
- Bournemouth University
- Arts University Bournemouth
- Local communities
- Sustainable transport network
- Talbot Heath



Bournemouth University



**Bournemouth
University**



ORIBU

Orthopaedic
Research Institute
Bournemouth University

Arts University Bournemouth



**ARTS
UNIVERSITY
BOURNEMOUTH**

AUB
INNOVATION

The Planning Application

- Innovation Quarter
- Nuffield Health Hospital
- Heathland Support Area
- Growing Hub
- Talbot Boulevard



The Model



<https://tviqvr360.s3.eu-west-2.amazonaws.com/index.html>

HEATHLAND SUPPORT AREA



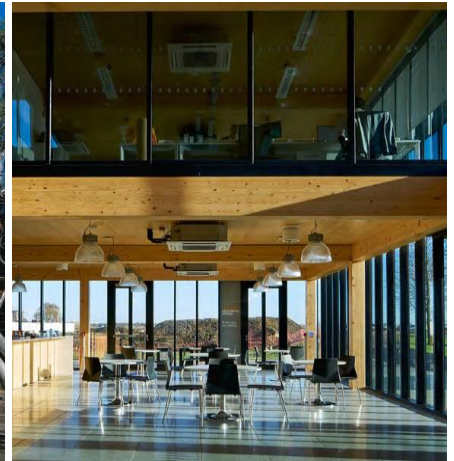
TALBOT BOULEVARD

- A green, treelined, car free central boulevard
- A safe and attractive north / south route for pedestrians and cyclists
- Connecting communities to the north - Universities, the model village, and Active Dorset at Slade Farm
- A southern link and upgraded cycle route to the town centre and beach.



INNOVATION QUARTER

- A new focal point for the innovation ecosystem
- Collaboration for start-ups, scale-ups and new investors
- Enabling academics, students, clinicians and innovators to come together
- Digital exchange links to Dorset 5G network
- Potential for an Internet Exchange
- Retaining local young people and graduates, and attracting returners to the region



NUFFIELD HOSPITAL



URBAN GROWING HUB

- Shared area as a focus for volunteers bringing together the local community, university staff and students, local schools, hospital staff and GP surgeries.
- Focus on wellbeing and rehabilitation – links to wildlife, horticulture and local food growing.
- Opportunities for urban growing across the Innovation Quarter.
- Grounded Communities in Boscombe provides an inspirational example of coordinated food growing and redistribution programmes.



ECONOMIC BENEFITS

- Planning application submitted
- Planning committee expected June 2023

1,370 net
additional FTE jobs
across Dorset



£48m per
annum earnings



£97M GVA
per annum



High-quality jobs with
earnings **34%** above
the Dorset LEP area
average

TALBOT PLACE - THE NEXT STEP

- Urban Village
- Connecting communities
- Connecting the environment
- Serving the community



The Neighbours

New Talbot
Village residents

AUB and BU students

Children and young
people

Talbot
Conservation
Village residents

Talbot Woods
residents



Academics

University staff

People living in
supported living

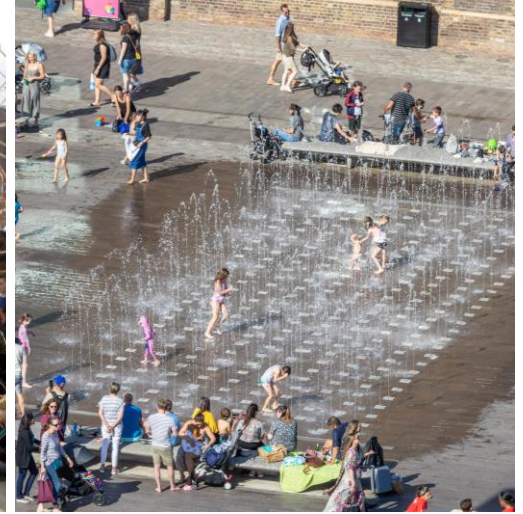
Innovation Quarter
staff

Patients

Clinicians

Health care support

GRANARY SQUARE, LONDON



TALBOT PLACE

- A space that connects
- Super charge innovation
- Nurture nature
- A place to Live Will
- Everyone's welcome
- A cultural hub
- An invitation to play
- Curated capital



THE ASK

- How can the Innovation Quarter support your business?
- Are there contacts you think might be interested in being part of the Innovation Quarter?
- Support for the planning application



THANK YOU

Contacts:

Nick Ashley-Cooper
nick@talbotvillagetrust.org

Sarah Hordern
shordern@perspicio.co.uk

talbotvillagetrust
A GRANT GIVING CHARITY



Dorset Ambassador Programme



Promote Dorset



Inspire others



Influence decision making



Encourage growth & investment

Dorset Ambassador Programme

Dorset's hidden business gems



Dorset Ambassador Asks

- Sign up to news
- Social media
- Website
- Events
- New Ambassadors
- Dorset Careers Hub



British Business Bank

- **Edward Tellwright**
Senior Network Manager
British Business Bank





British Business Bank

Dorset Ambassador Business Forum

April 2023

Our mission

- Drive sustainable growth and prosperity across the UK, and to enable the transition to a net zero economy, by improving access to finance for smaller businesses



Who we are

The British Business Bank is 100% Government owned, but independently managed. We bring expertise and capital to the smaller business finance markets.



We don't generally lend or invest directly. Instead, we work alongside over **218** delivery partners such as banks, leasing companies, venture capital funds and web-based platforms.



Businesses access capital through our partners who, because they work with us, can lend and invest more, especially to younger and faster growing companies. Operating indirectly gives us greater scale, reach and impact to our interventions.

Our strategic objectives

Driving sustainable growth

ensuring smaller businesses can access the right type of finance they need to start, survive and grow



Backing innovation

ensuring innovative businesses can access the right capital to start and scale



Unlocking potential

unlocking growth by ensuring entrepreneurs can access the finance they need regardless of where and who they are



Building the modern, green economy

financing groundbreaking solutions to climate change and helping smaller businesses transition to net zero so they thrive in a green future



Our impact



£12.2bn

We support
over £12.2bn
of finance



96,000

Over 96,000
smaller businesses
supported



218

218 partners delivering our
programmes

How we operate



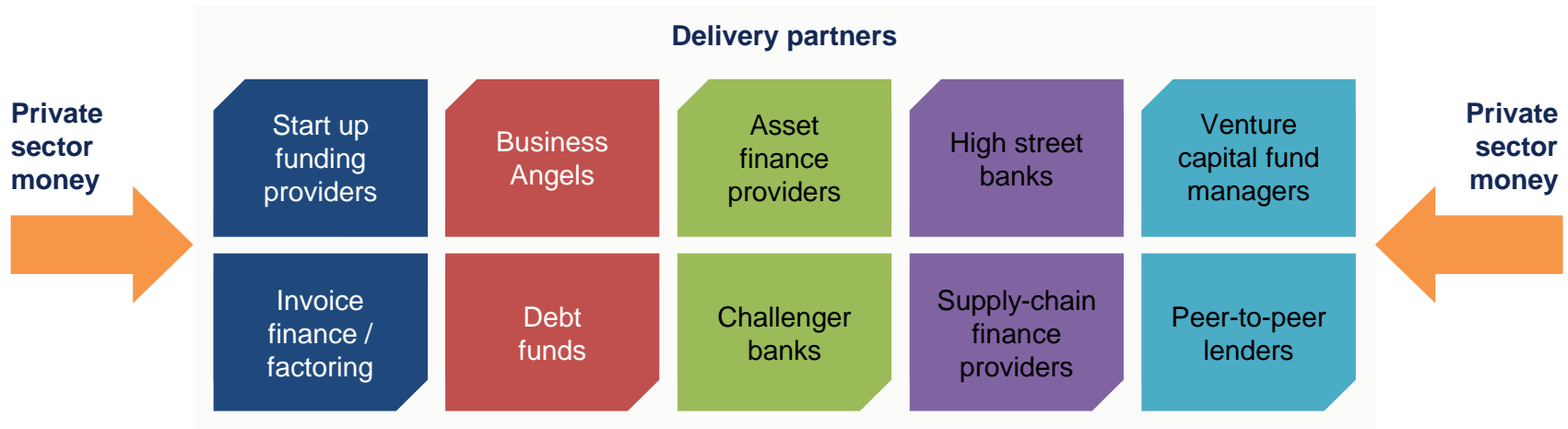
Expertise

Designing solutions to make finance markets work better for small businesses



Money

Over £10.8bn of finance supported by core Bank programmes



Who we work with



Start up, scale up, stay ahead



Start up

Mentoring and loans to 'be your own boss'

Start Up Loans

Scale up

Finance for higher growth potential businesses

Regional Angels Programme

Enterprise Capital Funds

Managed Funds Programme

British Patient Capital

National Security Strategic Investment Fund

Stay ahead

More finance options and choice of provider

Investment Programme

ENABLE programmes

Enterprise Finance Guarantee

We also deliver debt and equity funding to specific regions through our regional funds: **The Northern Powerhouse, Midlands Engine, and Cornwall & Isles of Scilly Investment Funds**. We encourage and enable SMEs to seek the finance best suited to their needs through our online **Finance Hub**.

Resulting in increased business investment, growth and jobs.

South West



£522m

of finance currently supported by Bank programmes to 5,612 SMEs



8,602

loans, worth over £79m, currently supported by the Start Up Loans programme



133,912

Covid-19 loan scheme facilities drawn, worth over £5.82bn*



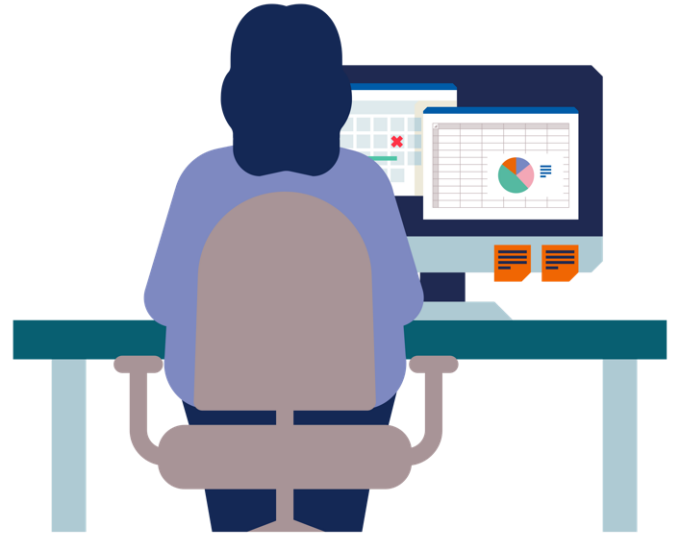
31

Future Fund applications approved, valued at £21.1m**

BAU stock data updated 30 June 2022
SULS stock data updated 30 June 2022
*Updated as at 30 September 2022, excludes CLBILS
** Updated as at 30 September 2022

Current trends

- **Small Business Finance Markets report 2022/23 & Intermediary Survey 2022/23**
 - 51% SW businesses anticipating growth in next 12 months
 - 7/10 intermediaries believe SMEs lack understanding and awareness of finance options available to them
 - Half of intermediaries believe business viability hinders their ability



Next generation of regional funds

- **£660m A new Northern Powerhouse Investment Fund to include the North-East**
- **£400m A new Midlands Engine Investment Fund**
- **£200m A new fund for the South West of England**
- **£70m A new fund to expand provision for businesses in Northern Ireland**
- **£150m A new fund for Scottish businesses**
- **£130m A new fund for Welsh businesses**



UK Network

Local British Business Bank experts based in every English region and Devolved Nation.

Strengthening Bank relationships across the UK to help smaller businesses access finance.

Collaborating with business advisers, associations, intermediaries, investors, and more to:

- **Understand** local, region and nation insights.
- **Share best practice** across the UK.
- **Strengthen** local finance ecosystems.



Thank you

edward.tellwright@british-business-bank.co.uk



Wrap-up

- **Cecilia Buffon**

Chair

Dorset LEP



Thank you for attending the Dorset Ambassador Business Forum

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